



## INFORMATION & OFFERINGS



### PARTS & ROTABLES SALES

Duncan Aviation is the largest aircraft parts and components service organization in business aviation; we offer overhauls, repairs, rotables, loaners, exchanges, outright units, avionics, instruments, and technical support to aircraft operators around the world.

We have authorized in-house repair capabilities on more than 45,000 different repair manuals and a huge inventory with more than 485,000 line items valued at more than \$45 million. You can locate available parts and repair capabilities in an online searchable database.

If we don't have it in stock, we will find it for you. Call us or utilize our online live chat feature to request a quote. Our parts sales reps are available 24/7/365 to serve our parts customers around the world.

### WE BUY AVIONICS

We will pay cash for good as-removed cores and serviceable avionics and instruments to support our customers' current and future needs. Once overhauled, these units are placed into our Avionics Rotable Inventory. We seek out and buy excess or surplus inventories of avionics units for all makes of business aircraft and helicopters, including modifications packages removed for avionics upgrades.

Email an Excel spreadsheet of your parts list, including part numbers to [WeBuyAvionics@DuncanAviation.com](mailto:WeBuyAvionics@DuncanAviation.com).

### PARTS ACQUISITION & CONSIGNMENT

Since 1985, thousands of aircraft operators have cleaned out their hangars and earned millions of dollars by selling their new and surplus parts in the active aviation marketplace.

Our consignment program is designed to sell your excess parts and components.

- Duncan Aviation is responsible for collecting payment for sales
- Consigner proceeds are paid quarterly
- All part numbers are visible on our website and parts locator services (i.e. ILS and PartsBase) and to the more than 21,500 companies and 32,600 aircraft representing 192 countries in our customer database
- All parts are warehoused and insured by Duncan Aviation

### INTERNATIONAL/AOG PARTS & ROTABLE SALES

Duncan Aviation Parts & Rotables Sales specializes in working with international and AOG customers. A few of the advantages we provide in the industry include:

- Managing repairs and overhauls serviced both by Duncan Aviation and other FAA-approved U.S. Repair Stations
- Consolidate freight on purchased and/or serviced items
- Shipping hazardous material from the U.S. to countries around the world
- Instant contact with a Customer Service Rep through online chat

### VIRTUAL INVENTORY

Virtual Inventory is a collaboration between industry partners and Duncan Aviation to sell more parts. Companies that want to increase inventory sales and visibility, as well as take advantage of Duncan Aviation's channels to market, provide weekly inventory listings. Those listings are included in all of our marketing efforts (both internal and external). Our 24/7/365 sales team acts on behalf of Virtual Inventory partners to professionally represent and effectively sell their inventories.

### MANAGED ROTABLE INVENTORY

Duncan Aviation's Managed Rotable Inventory (MRI) Program allows customers, parts brokers, aircraft operators, aircraft sales organizations and/or vendors to stock their rotatable inventory with us and still maintain full ownership while we manage every aspect of its exchange sales.

We will warehouse, market, exchange and ship inventory anywhere in the world, any time, day or night, while overseeing all the details of getting cores returned and tagged to be received back into stock to sell again.

- Customer inventory insured and stored on-site at Duncan Aviation
- Duncan Aviation is responsible for collecting payment for the exchange transactions and for managing all core returns/repairs
- Available inventory is included in all marketing efforts, including locator services
- Duncan Aviation's 28 Sales Reps are selling the client's inventory even when the client's offices are closed